

Salesforce.B2B-Commerce-Administrator.v2026-09-25.q48

Exam Code:	B2B-Commerce-Administrator
Exam Name:	Salesforce Accredited B2B Commerce Administrator
Certification Provider:	Salesforce
Free Question Number:	48
Version:	v2026-09-25
# of views:	107
# of Questions views:	491
https://www.freecram.net/torrent/Salesforce.B2B-Commerce-Administrator.v2026-09-25.q48.html	

NEW QUESTION: 1

What happens if a language is deleted from Experience Builder?

- A. The content moves to the recycle bin
- B. The content is no longer visible and it is deleted
- C. The content is no longer visible but is not deleted
- D. The content is deleted

Answer: (SHOW ANSWER)

If a language is deleted from Experience Builder, C. The content is no longer visible but is not deleted. This means that while the content associated with that language will not be displayed in the Experience Builder or the storefront, it remains in the system. This allows for the possibility of re-adding the language at a later time and restoring the visibility of the content without having to recreate it.

NEW QUESTION: 2

An Administrator is asked to change the Search settings and perform a rebuild of the search index. Which three aspects can the Administrator control out of the box?

- A. Sort Rules
- B. Results per Page
- C. Results Filters
- D. Include Images
- E. Scheduled Indexing

Answer: (SHOW ANSWER)

Out of the box, an Administrator can control the following aspects of the search settings:

A: Sort Rules: These determine the order in which search results are displayed.

B: Results per Page: This setting controls how many results are shown to the user at one time, impacting the browsing experience.

E: Scheduled Indexing: This allows for the automatic rebuilding of the search index at scheduled intervals, ensuring the search functionality reflects the most up-to-date information. These settings are crucial for optimizing the search experience, ensuring that users can find what they need efficiently and effectively.

NEW QUESTION: 3

Which tool should an Administrator use to add products, categories, and images in one step?

- A. Apex Code
- B. CSV Import feature
- C. Data Loader
- D. Data Import Wizard

Answer: ([SHOW ANSWER](#))

To add products, categories, and images in one step, an Administrator should use the B. CSV Import feature in Salesforce B2B Commerce. This feature enables the bulk upload of product information, including associated categories and images, streamlining the process of populating the storefront with new or updated product listings.

NEW QUESTION: 4

An Administrator wants to change the layout of search results and category detail pages. Which two options are available out-of-the-box?

- A. Matrix
- B. Tree
- C. Chart
- D. List
- E. Grid

Answer: ([SHOW ANSWER](#))

To change the layout of search results and category detail pages in Salesforce B2B Commerce, two out-of-the-box options available are D. List and E. Grid. These layout options allow administrators to present products in a structured list or a grid format, enhancing the user experience by providing clear and organized views of products.

NEW QUESTION: 5

Which permission set is needed for a user in the storefront to review carts within the same account?

- A. Buyer Plus
- B. Buyer Manager Plus
- C. Buyer Manager
- D. Buyer

Answer: C ([LEAVE A REPLY](#))

For a user in the storefront to review carts within the same account, they would need the C. Buyer Manager permission set. This permission set grants users the ability to manage and review orders.

and carts for their account, enabling oversight and control over purchasing activities within the organization.

NEW QUESTION: 6

A company already has an Experience Cloud Site that they want to use as the store. They are currently implementing B2B Commerce.

What should an Administrator do in this scenario?

- A.** Drag and drop the Commerce components onto the proper pages in Experience Builder.
- B.** Use the 'Create a Store on Existing Site' button in the Commerce app.
- C.** Convert the existing site to a B2B Commerce site in the Digital Experience setting.
- D.** Create the store in Setup and link it to the existing site.

Answer: A ([LEAVE A REPLY](#))

If a company already has an Experience Cloud Site and is implementing B2B Commerce, an Administrator shouldA. Drag and drop the Commerce components onto the proper pages in Experience Builder. This approach allows for the integration of B2B Commerce functionalities into the existing site by utilizing the modular components available in Experience Builder, tailored to the commerce needs.

NEW QUESTION: 7

A company sells products to industrial customers and only wants the customers to purchase products in increments of five.

Which two steps must an Administrator complete to implement this?

- A.** Connect the product to a Quantity Rule.
- B.** Enable Purchase Increment Rules.
- C.** Create a cart validation.
- D.** Create Purchase Quantity Rules.

Answer: ([SHOW ANSWER](#)**)**

To ensure customers can only purchase products in increments of five, an Administrator must:

* A. Connect the product to a Quantity Rule:This involves creating a Quantity Rule that specifies the allowed increments for product quantities and then associating this rule with the specific products.

* D. Create Purchase Quantity Rules:This step involves defining the rules that govern purchase quantities, including setting the required increments, which in this case would be increments of five.

These steps ensure that when customers add products to their cart, they can only do so in the specified increments, aligning with the company ' s sales strategy and operational requirements.

NEW QUESTION: 8

Which two actions would require a rebuild of the Search Index?

- A.** Add a product to an active Entitlement Policy used in the store.
- B.** Add an account to a store Buyer Group.

- C. Remove a product from the store Catalog.
- D. Adjust the price of a product in the store.

Answer: ([SHOW ANSWER](#))

A rebuild of the Search Index might be required when:

A: Add a product to an active Entitlement Policy used in the store: This can change the products available to different user segments, necessitating a search index update.

C: Remove a product from the store Catalog: This ensures that the removed product no longer appears in search results, keeping the catalog current and relevant.

These actions impact the accuracy and relevance of search results, making it crucial to rebuild the search index to reflect these changes.

NEW QUESTION: 9

Which entities do not need the "Public Read Only" access level to enable external buyers to view products on the storefront?

- A. Price Book
- B. Order Delivery Method
- C. Catalog
- D. Product Media

Answer: ([SHOW ANSWER](#))

To enable external buyers to view products on the storefront, the entities that typically do not require "Public Read Only" access are Price Book (A) and Product Media (D). Price Books, while crucial for defining product pricing, are usually managed and accessed by internal users rather than external buyers directly. Product Media, such as images and videos, are essential for product display but do not necessarily require direct access by external buyers as they are typically embedded within product pages or catalogs. Order Delivery Method (B) and Catalog (C), on the other hand, are more integral to the shopping experience and may require broader access levels to ensure external buyers can view available products and delivery options.

NEW QUESTION: 10

An Administrator has a customer that will go live without an external tax provider until some complex regional requirements are solidified. They will start using a flat tax on a per country and per region basis in the meantime.

The customer has provided the data in a CSV file with three columns: country, region, taxRate. Which two actions should the Administrator take to use the tax data?

- A. Have a developer modify the tax code used in the checkout flow.
- B. Use Data Loader to import the CSV file to the Cart Tax object.
- C. Use the Import feature in the Commerce App to load the tax data.
- D. Create a custom object.

Answer: ([SHOW ANSWER](#))

To utilize the tax data provided in a CSV file for flat tax rates per country and region, the Administrator should:

B: Use Data Loader to import the CSV file to the Cart Tax object: Data Loader is a client application for the bulk import or export of data. Using it to import the CSV file into the Cart Tax object allows for the application of the specified tax rates during checkout based on the country and region.

C: Use the Import feature in the Commerce App to load the tax data: The Commerce App's import feature can facilitate the bulk upload of tax rates directly into the system, ensuring that the correct tax rates are applied during transactions based on the specified criteria.

NEW QUESTION: 11

An Administrator has created a new store and is verifying that a particular user who is a Buyer Manager can review the activity of other users. When logging in an error message shows up: "Looks like this portal user is not a member of an experience or your experience is down. Ask your Salesforce admin or channel manager for help." How can this be resolved?

- A. Adjust the Permission Set Group to include the needed Permission Set.
- B. Verify Membership by Permission Set under Administration in Experience Builder.
- C. Verify this member's account is in a Buyer Group for the store.
- D. Verify Membership by Profile under Administration in Experience Builder.

Answer: ([SHOW ANSWER](#))

To resolve the issue where a Buyer Manager cannot review the activity of other users due to an error message, the administrator should D. Verify Membership by Profile under Administration in Experience Builder. This ensures that the user has the appropriate access and membership settings to participate in the B2B Commerce experience and perform their role effectively.

NEW QUESTION: 12

What is the limit on the category hierarchy in terms of child records in B2B Commerce?
Choose 7 option.

Send a comment about this question

- A. 2.0
- B. 3.0
- C. 5.0
- D. 4.0

Answer: ([SHOW ANSWER](#))

The limit on the category hierarchy in terms of child records in B2B Commerce is C. 5.0. This means that within the category structure, a parent category can have up to five levels of child categories beneath it. This hierarchical structure allows for organizing products into categories and subcategories, providing a clear and navigable structure for users.

NEW QUESTION: 13

A B2B Administrator needs to set up a user so they have the ability to switch between accounts in the store to purchase for multiple accounts.

Which three tasks are necessary to allow this user to switch to another account?

- A. Add the Switch Accounts component to the Store home page.
- B. Assign the Account Switcher User permission to the purchasing user.
- C. Share the Account with the purchasing user.
- D. Assign the Buyer Manager permission to the purchasing user.
- E. Create an External Managed Account record.

Answer: ([SHOW ANSWER](#))

To allow a user to switch between accounts in the store to purchase for multiple accounts, the necessary tasks include A. Add the Switch Accounts component to the Store home page, B. Assign the Account Switcher User permission to the purchasing user, and C. Share the Account with the purchasing user. These steps enable a user-friendly mechanism for buyers to manage purchases across different accounts, enhancing the purchasing experience.

NEW QUESTION: 14

A company sells t-shirts that come in multiple sizes and colors.

Which two steps should an Administrator take to implement the products for this company?

- A. Create a T-Shirt Variable Product.
- B. Create a Product Variation Rule.
- C. Create Product Variations.
- D. Create a T-Shirt Parent Product.

Answer: ([SHOW ANSWER](#))

For implementing t-shirts that come in multiple sizes and colors, an Administrator should C. Create Product Variations for each size and color combination, and D. Create a T-Shirt Parent Product which will serve as the main product record from which all the variations derive. This setup allows for efficient management of product variations while providing a streamlined shopping experience.

NEW QUESTION: 15

Why is the System Context with Sharing-Enforces Record-Level Access important to B2B Commerce?

- A. It is required to check out
- B. It is required to synchronize content
- C. It is required for guest browsing
- D. It is required to view products in the storefront

Answer: ([SHOW ANSWER](#))

The System Context with Sharing-Enforces Record-Level Access (D) is crucial to B2B Commerce because it ensures that users can only view products and related data that they are authorized to see, maintaining data security and privacy. This setting is particularly important for storefronts where products need to be displayed according to specific customer agreements, contracts, or profiles. It doesn't directly relate to checkout (A), content synchronization (B), or guest browsing (C), but rather to the fundamental aspect of product visibility and access control on the storefront.

NEW QUESTION: 16

Which requirement must be met before an Administrator can perform a search index?

- A. All products must have at least one image assigned.
- B. All products must have a SKU assigned.
- C. At least one product must be marked Active.
- D. At least one product must have a ProductCode assigned.

Answer: D ([LEAVE A REPLY](#))

Before performing a search index in Salesforce B2B Commerce, it is crucial that at least one product has aProductCode assigned (D). The ProductCode is a unique identifier for products in Salesforce B2B Commerce, and it is essential for indexing and searching products within theplatform. While images (A) and SKUs (B) enhance product listings and navigation, they are not prerequisites for indexing. Ensuring products are marked as Active (C) is important for them to appear in search results, but the presence of a ProductCode is fundamental to the indexing process itself.

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NEW QUESTION: 17

An implementation of B2B Commerce is requiring guest users to have read access to the Product object.

What should an Administrator do to ensure that guest users have access?

- A. Change the org wide default for the Product object to read.
- B. Modify the guest user profile to provide access to the Product object.
- C. Create a new store sharing setting on the Product object.
- D. Create a sharing rule on the Product object.

Answer: ([SHOW ANSWER](#)**)**

To ensure that guest users have read access to the Product object, an Administrator shouldB. Modify the guest user profile to provide access to the Product object. This involves adjusting the permissions within the guest user profile settings to grant read access specifically to the Product object, ensuring that guest users can view product details without compromising data security.

NEW QUESTION: 18

An Administrator needs to set up a variation product for the first time in a new org and prepare the search index. 26m 164 Before creating the product, in which two places does the Administrator need to go to establish a variation attribute structure?

- A. Commerce Setup
- B. Product Workspace
- C. Catalogs
- D. Object Manager

Answer: ([SHOW ANSWER](#))

Before creating a variation product and preparing the search index, the Administrator needs to establish a variation attribute structure in A. Commerce Setup to configure the overall commerce settings, including attributes, and in D. Object Manager to customize the Product object and its fields, including setting up specific attributes for variations.

NEW QUESTION: 19

Which integrations are out-of-the-box features provided with B2B Commerce?

- A. Inventory, Pricing, Tax
- B. Pricing and Inventory only
- C. Pricing and Tax only
- D. Pricing, Tax, Loyalty, Inventory

Answer: ([SHOW ANSWER](#))

The out-of-the-box integrations provided with Salesforce B2B Commerce include A. Inventory, Pricing, Tax.

These integrations allow for real-time access to inventory levels, dynamic pricing models, and accurate tax calculations, providing a seamless and efficient commerce experience.

NEW QUESTION: 20

An Administrator has a business requirement to sell products without physical delivery. Which three objects, at minimum, are involved in fulfilling this requirement?

- A. Order Delivery Charge Method
- B. Cart Delivery Charge Group
- C. Cart Delivery Group
- D. Order Delivery Method S
- E. Cart Delivery Group Method

Answer: ([SHOW ANSWER](#))

For selling products without physical delivery, the minimum objects involved include B. Cart Delivery Charge Group, C. Cart Delivery Group, and E. Cart Delivery Group Method. These objects allow for the configuration of delivery options that do not involve physical shipping, such as digital delivery or services, by defining how delivery charges are applied and managed within the cart and order processes.

NEW QUESTION: 21

Which object is added in the data model by enabling Commerce in Setup?

- A. Price Adjustment Plan
- B. Store
- C. Product Increment Rule
- D. Account

Answer: ([SHOW ANSWER](#))

By enabling Commerce in Setup, the object added to the data model is B. Store. The Store object is a fundamental component of Salesforce B2B Commerce, representing the digital storefront where products and services are offered to customers. It serves as the central entity around which various commerce functionalities are configured and managed.

NEW QUESTION: 22

An Administrator has received a request to enable an existing Account for the storefront and checkout.

Which two steps should the Administrator take to provide access?

- A. Assign the Account to the appropriate Buyer Group.
- B. Update the Account Record Type to "B2B Buyer Account."
- C. Add Shipping and Billing Addresses to the Contact Point Address object.
- D. Update the Account Status to "Approved."

Answer: ([SHOW ANSWER](#))

To enable an existing Account for the storefront and checkout, the Administrator should A. Assign the Account to the appropriate Buyer Group, ensuring the account is associated with the correct group for product access and pricing, and C. Add Shipping and Billing Addresses to the Contact Point Address object, which is necessary for processing orders and shipping products.

NEW QUESTION: 23

An Administrator is setting up email templates that will be automatically sent to customers after performing different actions.

How should the Administrator ensure that the emails will all be sent from a "no-reply" email address?

- A. Create a Domain Email Address in the Store Manager.
- B. Create an Org-Wide Email Address in Setup.
- C. Create a No-Reply Email Address in Setup.
- D. Create a System Email Address in the Store Manager.

Answer: ([SHOW ANSWER](#))

To ensure that all automated emails are sent from a "no-reply" email address, the Administrator should:

B: Create an Org-Wide Email Address in Setup: This allows for the configuration of a default email address (such as a "no-reply" address) that will be used for all outgoing emails from the Salesforce org, ensuring consistency and controlling the reply behavior.

NEW QUESTION: 24

An Administrator learns of two new requirements around international taxation and credit card payments.

What two options are available for investigating additional functionality for Salesforce B2B Commerce in these areas?

- A. Salesforce Labs add-ons
- B. Open source APIs
- C. Drop ins
- D. AppExchange connectors

Answer: ([SHOW ANSWER](#))

For investigating additional functionality around international taxation and credit card payments in Salesforce B2B Commerce, an administrator can explore A. Salesforce Labs add-ons and D. AppExchange connectors.

Salesforce Labs provides innovative solutions that can be used as is or customized, while AppExchange connectors offer pre-built integrations that extend the functionality of Salesforce B2B Commerce to meet specific business needs, including payment processing and tax calculations.

NEW QUESTION: 25

Northern Trail Outfitters (NTO) is ready to move their store from Sandbox to Production. 26m 00s
Which three components does an Administrator need to consider as part of the Change Sets?

- A. Platform Events
- B. Store Configuration Component
- C. Custom Objects and Fields
- D. Site.com (from Experience Builder)
- E. Process Builder Flows

Answer: B,C,E ([LEAVE A REPLY](#))

When moving a store from Sandbox to Production, the three components an Administrator needs to consider as part of the Change Sets include B. Store Configuration Component, which contains the store's setup and configuration settings; C. Custom Objects and Fields, which are used to extend the functionality and store custom data; and E. Process Builder Flows, which automate business processes within the store. These components are crucial for ensuring the store's functionality and customizations are retained when moving to the production environment.

NEW QUESTION: 26

An Administrator needs to add a B2B Commerce store to a site that already exists.

Which two Experience Cloud templates could the Administrator use for this?

- A. Customer Account Portal
- B. Build Your Own
- C. Customer Service
- D. Visualforce + Tabs

Answer: ([SHOW ANSWER](#))

To add a B2B Commerce store to an existing site, the Administrator could use theA. Customer Account Portal orB. Build Your Own Experience Cloud templates. The Customer Account Portal template provides a framework for account management and commerce functionalities, while the Build Your Own template offers flexibility in designing a custom experience that can include B2B Commerce features.

NEW QUESTION: 27

Which two steps should an Administrator take to set up different pricing for different groups of buyers?

- A. Create Discount Groups
- B. Create Price Books
- C. Create Customer Groups
- D. Create Buyer Groups

Answer: ([SHOW ANSWER](#))

To set up different pricing for different groups of buyers, an Administrator shouldB. Create Price Books to define different pricing structures andD. Create Buyer Groups to segment buyers into groups. Price Books can then be assigned to specific Buyer Groups, allowing for differentiated pricing strategies based on the buyer group.

NEW QUESTION: 28

An Administrator has both Spanish and English enabled as languages for a store. However when viewing the storefront in Spanish, the Administrator notices the search filters are not visible on the Category Detail page.

What could be missing?

- A. The user's browser is translating the page from Spanish back to English.
- B. The site page does not have a variation for the translated menu.
- C. The picklist value's translations were not completed in Translation Workbench.
- D. The translated category data has not been populated.

Answer: ([SHOW ANSWER](#))

If search filters are not visible on the Category Detail page when viewing the storefront in Spanish, it could be due toThe picklist value's translations not being completed in Translation Workbench (C). The Translation Workbench in Salesforce allows Administrators to provide translations for various UI elements, including picklist values used in search filters. If these translations are incomplete or missing, the filters may not display correctly in the specified language. This issue highlights the importance of comprehensive translation efforts to ensure a seamless multilingual user experience. Browser translation issues (A), site page variations (B), and untranslated category data (D) can also affect localization, but the visibility of search filters is directly tied to the completeness of translations in the Translation Workbench.

NEW QUESTION: 29

What needs to be done after cloning and saving the out-of-the-box checkout flow template before it can be used?

- A. Activate the flow
- B. Add a version letter
- C. Change the permissions on the existing checkout flow
- D. Rename the existing Checkout Flow in place

Answer: ([SHOW ANSWER](#))

After cloning and saving the out-of-the-box checkout flow template, the next step that needs to be done before it can be used is A. Activate the flow. Activation makes the flow available for use, enabling it to be triggered as part of the checkout process in the B2B Commerce store.

NEW QUESTION: 30

An Administrator received an export file from an external system, which contains products and categories.

The categories are delimited using a single pipe character.

In which two ways can the Administrator set this up for import using the CSV import tool?

- A. Add a dash to the category column.
- B. Insert a greater than sign.
- C. Split the categories into separate columns with appropriate labels.
- D. Replace the pipes with a forward slash.

Answer: ([SHOW ANSWER](#))

When setting up categories for import using the CSV import tool with categories delimited by a single pipe character, the Administrator can C. Split the categories into separate columns with appropriate labels or D.

Replace the pipes with a forward slash. Both methods organize the category data in a format that the import tool can recognize and process effectively.

NEW QUESTION: 31

An Administrator has a CSV file with 850 products that need to have their images updated for all stores in the Salesforce Org.

Which tool should the Administrator use to accomplish this?

- A. Workbench
- B. Data Loader
- C. Product Importer in Setup
- D. Import Tool in the Product Workspace

Answer: ([SHOW ANSWER](#))

To update product images for a large number of products, the Administrator should use:

* B. Data Loader: This tool allows for the bulk updating of records in Salesforce, including product images. By preparing a CSV file with the updated image paths and using Data Loader, the Administrator can efficiently update the images for all relevant products across all stores in the org.

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NEW QUESTION: 32

An Administrator needs to migrate the Store configurations from the development sandbox to the QA sandbox.

Which two steps should the Administrator take to migrate the changes to the new server?

- A. Use Data Migration.
- B. Apply Store Configuration.
- C. Publish the Store.
- D. Export Store Configuration.

Answer: (SHOW ANSWER)

To migrate Store configurations from a development sandbox to a QA sandbox, an Administrator should use Data Migration (A) to transfer configuration data and related records between environments. Export Store Configuration (D) is also a crucial step as it allows the Administrator to create a deployable package of the store's settings, which can then be imported into the QA environment. Apply Store Configuration (B) and Publish the Store (C) are actions taken after the configurations have been successfully migrated and are part of the setup process in the new environment, rather than the migration process itself.

NEW QUESTION: 33

An Administrator needs to allow users to filter products using fields on the product itself.

How should the Administrator do this?

- A. Add the Products to a Product Category.
- B. Add the Products to the Search Index.
- C. Create a Filter for the Product Category.
- D. Create a Product Tag for the Product Category.

Answer: (SHOW ANSWER)

To allow users to filter products using fields on the product itself, the Administrator should C. Create a Filter for the Product Category. This involves defining filters based on product fields, which can then be applied within product categories to help users narrow down their product search based on specific attributes or criteria.

NEW QUESTION: 34

How can a customer control the products that different Buyers can purchase in the same storefront?

- A. Catalogs
- B. Entitlements
- C. Misdirection
- D. Sharing rules

Answer: [\(SHOW ANSWER\)](#)

To control the products that different Buyers can purchase in the same storefront, a customer can use Entitlements (B). Entitlements in Salesforce B2B Commerce allow for the definition of specific access rights to products or categories based on buyer accounts or other criteria. This ensures that only authorized buyers can purchase certain products, enabling personalized and controlled buying experiences.

NEW QUESTION: 35

An Administrator has completed setting up CMS workspace with images for one of their B2B Commerce sites. However, when trying to add an image to the Product record, the Administrator noticed there are no images available to select.

What could be causing this to happen?

- A. The Content admin permission set was not assigned to the Administrator in Setup.
- B. The Administrator was not added as a contributor in the Store Administration page.
- C. The CMS workspace is still in draft status.
- D. CMS channel was never configured to connect the CMS workspace to the store.

Answer: [D \(LEAVE A REPLY\)](#)

If an Administrator is unable to select images for a Product record despite having set up a CMS workspace, it could be because D. CMS channel was never configured to connect the CMS workspace to the store. Without this connection, content from the CMS workspace, including images, is not available for use within the store.

NEW QUESTION: 36

A bookstore sells legal textbooks on its B2B Commerce site. An Administrator needs to make their custom field named "Edition" on the product object no longer searchable.

How can the Administrator make the product field no longer searchable within the Manage Searchable Fields?

- A. Click on the plus (+) icon next to Edition to change the icon to a minus sign (-).
- B. Click on the checkmark icon next to Edition to change the icon to a plus sign (+).
- C. Click on the plus (+) icon next to Edition to change the icon to a checkmark icon.
- D. Add the Product field to the Search Field Exclusion list.

Answer: [D \(LEAVE A REPLY\)](#)

To make a custom field named "Edition" on the product object no longer searchable within the Manage Searchable Fields in a Salesforce B2B Commerce site, the Administrator should D. Add

the Product field to the Search Field Exclusion list. This action explicitly removes the field from the list of fields that are indexed and considered during search operations, thereby making it non-searchable.

NEW QUESTION: 37

While setting up B2B Commerce, which setting should an Administrator enable to defend against session hijacking and cross-site scripting?

- A. CrossSiteSec
- B. Require HttpOnly
- C. HTTP Security
- D. Cross Site Security

Answer: ([SHOW ANSWER](#))

To defend against session hijacking and cross-site scripting in Salesforce B2B Commerce, an administrator should enable B. Require HttpOnly setting. This setting helps prevent access to cookie data via client-side scripts, significantly reducing the risk of XSS (Cross-Site Scripting) attacks and protecting session cookies from being hijacked.

NEW QUESTION: 38

An Administrator needs to prevent a category from displaying in the navigation menu. Which feature allows the Administrator to do this?

- A. Category deactivation
- B. Menu Exclusion
- C. Category Exclusion
- D. Show in Menu

Answer: ([SHOW ANSWER](#))

To prevent a category from displaying in the navigation menu, the Administrator can use C. Category Exclusion. This feature allows specific categories to be excluded from the navigation menu, even if they are active and contain products. It is a targeted approach to manage the visibility of categories in the storefront's navigation structure.

NEW QUESTION: 39

An Administrator at Universal Containers (UC) wants to supply buyers with product-related information.

Which two content types can an admin use to provide buyers with product-related information?

- A. Document
- B. File
- C. Asset
- D. Image

Answer: ([SHOW ANSWER](#))

To provide product-related information, an administrator can use:

* A. Document: This could include product manuals, specifications, or any other document that provides detailed information about the product.

* D. Image: High-quality images can be used to visually represent the product, its usage, or any specific features, contributing to a better understanding of the product for the buyer.

These content types are instrumental in delivering comprehensive product information, enhancing the buyer's journey by providing all necessary details to make an informed purchase decision.

NEW QUESTION: 40

What configuration steps are required to send Order confirmation emails to Buyers?

A. Create an Email template, Set up Organization-Wide Addresses, Create an Email Alert, and an Auto-launched flow

B. Create a Trigger on Order Status change and invoke the Buyer Confirmation Email flow from the Trigger code

C. Locate the existing "Buyer Confirmation Email" sub-flow, Add it to the Checkout flow as an invocable action

D. Check the box called "Activate Order Confirmation to Buyers" in the Commerce Apps Store Administration

Answer: ([SHOW ANSWER](#))

To send Order confirmation emails to Buyers, the necessary configuration steps include Creating an Email template (A) to define the content and format of the email, Setting up Organization-Wide Addresses to ensure emails are sent from a verified domain, Creating an Email Alert to trigger the email sending process, and Adding an Auto-launched flow to automate the email sending process based on specific criteria or events, such as order confirmation. This setup ensures that buyers receive timely and informative confirmation emails, enhancing the customer experience.

NEW QUESTION: 41

Which feature should an Administrator use to determine which price is shown to customers that have multiple price books assigned to them?

A. Buyer Groups

B. Pricing Entitlement Policy

C. Pricing Strategies

D. Price Book Flows

Answer: ([SHOW ANSWER](#))

To determine which price is shown to customers with multiple price books assigned, an Administrator should use C. Pricing Strategies. Pricing Strategies in Salesforce B2B Commerce allow administrators to define rules and criteria for selecting the appropriate price book for a customer, ensuring that the correct prices are displayed based on the customer's attributes and the business's pricing policies.

NEW QUESTION: 42

Which two settings enable the Order Summary object?

- A. Digital Experiences
- B. Order Preferences
- C. Commerce Features
- D. My Domain

Answer: ([SHOW ANSWER](#))

To enable the Order Summary object in Salesforce B2B Commerce, the settings that need to be enabled include B. Order Preferences and C. Commerce Features. These settings configure the order management capabilities and activate various commerce functionalities, respectively, enabling a comprehensive overview of orders within the platform.

NEW QUESTION: 43

Which two types of data are supported by the Multilevel Navigation Menu Component in B2B Commerce?

- A. System Link
- B. Data Source
- C. External URL
- D. Event

Answer: ([SHOW ANSWER](#))

The Multilevel Navigation Menu Component in B2B Commerce supports System Link (A) and External URL (C) as types of data. System Links are used to navigate within the B2B Commerce application, facilitating a seamless user experience by linking to internal pages or resources. External URLs allow the integration of links to external websites, which can be crucial for providing additional product information, manufacturer details, or external resources. Data Source (B) and Event (D) are not typically supported by the navigation menu component as they serve different purposes in the context of B2B Commerce.

NEW QUESTION: 44

Which two places can an Administrator go to set up Variation products using the B2B Commerce App 's navigation menu?

- A. Product Workspace
- B. Products
- C. Catalogs
- D. Entitlement Policies
- E. Commerce Setup

Answer: ([SHOW ANSWER](#))

To set up Variation products in Salesforce B2B Commerce, an Administrator can navigate to Product Workspace (A) and Products (B) within the B2B Commerce App 's navigation menu. The Product Workspace provides a comprehensive area for managing individual products and their variations, allowing for detailed configuration of product attributes and relationships. The Products section offers a broader view of all products, including the ability to access and manage variation relationships. While Catalogs (C), Entitlement Policies (D), and Commerce Setup (E) are

important for overall store configuration, they are not the primary locations for setting up product variations.

NEW QUESTION: 45

Which object must have the B2B Commerce license and no additional add-ons in order to show up?

- A.** Fulfillment Order
- B.** Billing Schedule
- C.** Buyer Account
- D.** Order

Answer: ([SHOW ANSWER](#))

For an object to show up in Salesforce B2B Commerce, it must have the B2B Commerce license assigned, and no additional add-ons are required for the Buyer Account (C) to appear. The Buyer Account is a fundamental entity in B2B Commerce, representing the customer's organization and enabling the management of business-specific data, pricing, and transactions. While Fulfillment Order (A), Billing Schedule (B), and Order (D) are important objects within the B2B Commerce ecosystem, the Buyer Account is crucial for establishing the foundational business relationship in the B2B context.

NEW QUESTION: 46

An Administrator sets up a new store and imports the product catalog. While verifying the store display, the Administrator notices a "Products" category that the Store Manager asked to not display.

How can the Administrator fix this?

- A.** Disable the Display in Menu attribute.
- B.** Enable the Do Not Display in Menu attribute.
- C.** Disable the Show in Menu attribute.
- D.** Enable the Hide in Menu attribute.

Answer: ([SHOW ANSWER](#))

To prevent a "Products" category from being displayed as requested by the Store Manager, the Administrator should Disable the Display in Menu attribute (A). This action will remove the category from the storefront navigation menu, ensuring it does not appear to store visitors. This approach allows for flexibility in managing how products and categories are presented on the storefront, aligning with business requirements and preferences. The other options, such as Enable the Do Not Display in Menu attribute (B), Disable the Show in Menu attribute (C), and Enable the Hide in Menu attribute (D), are not standard attributes in Salesforce B2B Commerce for controlling menu display.

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NEW QUESTION: 47

A boutique sells sporting goods in its B2B Commerce store. An administrator recently added the promotions subflow to the checkout flow template. The administrator has tested the checkout process with a cart in debug mode. The changes pass the test scenarios. However, when the Administrator repeats the same test scenarios in the B2B store, it fails.

Which two reasons could be the cause of the error?

- A. A new version of the checkout flow template has not been activated.
- B. The Checkout page on the Experience Builder site is currently configured to run a different Checkout flow template.
- C. The store site needs to be deactivated and reactivated to use the new version of the checkout flow.
- D. The Apply Promotions Status field needs to be set to Active to enable promotions on the B2B store on the General Settings store page.

Answer: ([SHOW ANSWER](#))

If the checkout process fails in the B2B store after adding the promotions subflow to the checkout flow template, the two possible reasons could be A. A new version of the checkout flow template has not been activated, meaning the changes have not been applied; and B. The Checkout page on the Experience Builder site is currently configured to run a different Checkout flow template, which does not include the promotions subflow.

NEW QUESTION: 48

An Administrator needs to rebuild the Search Index in the B2B Commerce App.

What should the Administrator do next while on the store record page?

- A. Click on the Search tile
- B. Click on Community Settings
- C. Click on Search Reindexing in the Quick Actions
- D. Go to Search Reindex in Setup

Answer: C ([LEAVE A REPLY](#))

To rebuild the Search Index in the B2B Commerce App, the Administrator should:

C: Click on Search Reindexing in the Quick Actions: This option directly initiates the reindexing process from the store record page, updating the search index to reflect the most current data across products, categories, and content, thereby improving search accuracy and performance.

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