

HP.HPE2-W12.v2026-07-30.q25

Exam Code:	HPE2-W12
Exam Name:	Selling HPE Aruba Networking Solutions
Certification Provider:	HP
Free Question Number:	25
Version:	v2026-07-30
# of views:	102
# of Questions views:	250
https://www.freecram.net/torrent/HP.HPE2-W12.v2026-07-30.q25.html	

NEW QUESTION: 1

What is one value provided by HPE Aruba Networking Cloud Access Security Broker (CASB)?

- A. Improving quality of experience for branch users running SaaS applications.
- B. Accelerating performance for real-time apps across all of a customers' sites.
- C. Replacing a traditional virtual private network (VPN) for remote users with a more secure alternative.
- D. Preventing users from sharing restricted data when using SaaS applications.

Answer: ([SHOW ANSWER](#))

The correct answer is D because the core value of a Cloud Access Security Broker (CASB) is to provide visibility, compliance, data protection, and threat prevention for SaaS applications. Aruba CASB helps prevent sensitive or restricted data from being uploaded, shared, or leaked through SaaS platforms (e.g., Microsoft 365, Salesforce, Google Workspace). This directly addresses compliance and data loss prevention (DLP) challenges.

NEW QUESTION: 2

Which approach should you take when selling the value of AI for networking capabilities in HPE Aruba Networking Central?

- A. Focus on explaining the difference between machine learning and other forms of artificial intelligence.
- B. Show how it can better align the data center IT operations team with the application development team.
- C. Describe how it helps customers apply intelligent access policies across the network, reducing organizations' overall risk.
- D. Explain how it identifies network issues before they affect users, eliminates manual troubleshooting, and provides tips for network optimization.

Answer: ([SHOW ANSWER](#))

The correct answer is D because Aruba Central's AI for Networking capabilities focus on proactively detecting issues before they impact end-users, automating troubleshooting, and offering prescriptive recommendations for optimization. This messaging resonates with customers by highlighting tangible outcomes--reduced downtime, faster resolution, and improved IT efficiency.

NEW QUESTION: 3

An IT security admin's priority is to manage the security risks from a growing number of personal and IoT devices on the network. Which feature of HPE Aruba Networking Central should you emphasize?

- A.** HPE Aruba Networking Device Insight provides real-time visibility and monitoring of all devices connected to the network.
- B.** HPE Green Lake for Networking solutions require management services from HPE Aruba Networking, reducing the risk of human errors.
- C.** HPE Aruba Networking Unified Infrastructure eases integration in a heterogeneous environment and simplifies management.
- D.** HPE Aruba Networking SD-WAN solutions send traffic to the data center for monitoring and behavior analysis.

Answer: ([SHOW ANSWER](#))

The correct answer is A because Aruba Central with Device Insight provides real-time discovery, classification, and monitoring of all connected devices--including IoT, BYOD, and corporate endpoints. This visibility is essential for identifying unmanaged or rogue devices, applying role-based access, and minimizing risks that come from a rapidly expanding device landscape.

NEW QUESTION: 4

Which Aruba technology supports AI-based network troubleshooting?

- A.** Aruba Central AI Insights
- B.** Static monitoring
- C.** SNMP polling only
- D.** CLI diagnostics

Answer: A ([LEAVE A REPLY](#))

AI Insights analyzes telemetry to detect issues and recommend fixes.

NEW QUESTION: 5

What is one customer need that HPE Aruba Networking Central addresses?

- A.** Deploying the network and then letting it run without further management and monitoring.
- B.** Optimizing network performance through actionable AI recommendations.
- C.** Eliminating the need for network admins and letting server admins maintain the network.
- D.** Managing each network silo with tools specialized for that silo's needs.

Answer: ([SHOW ANSWER](#))

The correct answer is B because Aruba Central addresses the need for continuous optimization and operational efficiency by providing AI-driven recommendations, anomaly detection, and performance insights. These capabilities help network admins proactively manage performance, improve user experience, and reduce troubleshooting overhead.

NEW QUESTION: 6

Which advantage does HPE Aruba Networking Fabric Composer provide?

- A. It dynamically reroutes traffic when bottlenecks occur on the network.
- B. It uses AI to detect issues and provide recommendations for addressing them.
- C. It provides visibility into both physical and virtual networks.
- D. It allows IT to provision both HPE Aruba Networking switches and APs.

Answer: ([SHOW ANSWER](#))

The correct answer is C because HPE Aruba Networking Fabric Composer is specifically designed to deliver visibility and simplified management across both physical and virtualized network fabrics in data center environments. It integrates with virtualization platforms (e.g., VMware vSphere, NSX) to extend visibility into workloads and virtual machines, alongside physical switches and fabrics. This unified visibility reduces operational complexity and ensures application performance.

NEW QUESTION: 7

Which key differentiator should be highlighted when selling Aruba networking solutions?

- A. Proprietary hardware only
- B. AI-driven network insights
- C. Manual configuration only
- D. No cloud support

Answer: ([SHOW ANSWER](#))

Aruba integrates AI-powered analytics and automation in platforms like Aruba Central.

NEW QUESTION: 8

What is one advantage of upgrading to HPE Aruba Networking 700 Series APs?

- A. They can be managed by HPE Fabric Composer.
- B. They are the only APs HPE Aruba Networking offers that support the 600 GHz band.
- C. They can function as both APs and gateways for switches.
- D. They improve accuracy for location-based services from 2m to less than 1m.

Answer: ([SHOW ANSWER](#))

The correct answer is D because Aruba 700 Series APs (Wi-Fi 6E capable) offer ultra-precise location-based services with accuracy improved from approximately 2 meters to less than 1 meter. This enhancement is enabled by fine time measurement (FTM), advanced radio capabilities, and integrated Bluetooth 5. This makes them ideal for organizations requiring high-precision location tracking in environments such as healthcare, retail, and smart buildings.

NEW QUESTION: 9

What is one way that HPE Aruba Networking Central Client Insights helps customers minimize risks?

- A.** It enables zero trust security for a remote workforce by replacing the traditional virtual private network (VPN).
- B.** It acts as a central repository for security events, logs, metrics, and other information collected by HPE Aruba Networking devices and third-party security solutions.
- C.** It integrates with HPE Aruba Networking Fabric Composer to automatically configure the correct distributed firewall policies for a particular customer's environment.
- D.** It helps customers implement a ZTNA strategy by applying least-privilege access controls to each device, based on high confidence in device.

Answer: D ([LEAVE A REPLY](#))

NEW QUESTION: 10

A customer has many small sites that connect over a wide area network (WAN) to the customer's data center and access the Internet from there. Due to changes in traffic patterns, the CIO now wants to stop sending Internet-bound traffic through the data center, but the Head of IT Security is concerned about potential security risks from that change. What benefit of HPE Aruba Networking solutions should you emphasize?

- A.** HPE Aruba Networking solutions optimize network speeds to such a high degree that the company can continue sending all traffic through the data center.
- B.** HPE Aruba Networking offers branch-in-the-box solutions with all the services branches require, so branch devices no longer need to send traffic to the Internet.
- C.** HPE Aruba Networking offers SD-WAN solutions for branches with built-in next-generation firewall capabilities.
- D.** HPE Aruba Networking Fabric Composer automatically establishes a secure fabric across all the customer's sites.

Answer: ([SHOW ANSWER](#)**)**

The correct answer is C because HPE Aruba Networking Edge Connect SD-WAN provides secure local Internet breakout at branch sites with integrated next-generation firewall (NGFW) and security features. This allows Internet-bound traffic to be securely routed directly from the branch instead of being backhauled through the data center, while still ensuring full visibility and threat protection.

NEW QUESTION: 11

What is one advantage of HPE Aruba Networking private 5G?

- A.** It simplifies deployment by providing a one-size-fits-all solution.
- B.** Organizations can repurpose their existing HPE Aruba Networking APs for private 5G.
- C.** It provides a complete solution for ultra-reliable, high-performance connectivity.
- D.** Organizations can manage their 5G network with HPE Aruba Networking Fabric Composer.

Answer: ([SHOW ANSWER](#)**)**

The correct answer is C because HPE Aruba Networking private 5G delivers a comprehensive solution for ultra-reliable, high-performance wireless connectivity. It is designed for environments where Wi-Fi alone may not be sufficient, such as industrial IoT, manufacturing, ports, healthcare, and large-scale enterprise campuses. The solution ensures low latency, high availability, and secure connectivity tailored for mission-critical applications.

NEW QUESTION: 12

Which characteristic indicates a good opportunity for an HPE GreenLake for Networking solution?

- A. Being focused on budget and price-per-unit.
- B. Preferring in-house support and maintenance.
- C. Preferring to use network equipment beyond typical refresh cycles.
- D. Reducing operational risk.

Answer: ([SHOW ANSWER](#))

The correct answer is D because HPE GreenLake for Networking is designed for organizations seeking as-a-service consumption models that deliver flexibility, scalability, and reduced operational risks. Customers benefit from predictable monthly costs, reduced CapEx burden, and the ability to scale capacity on demand. Additionally, GreenLake incorporates HPE's expertise in monitoring, managing, and supporting infrastructure, which lowers operational risk by offloading routine management tasks to experts.

NEW QUESTION: 13

A customer needs to secure IoT devices that cannot run traditional endpoint security software. Which Aruba feature should be highlighted?

- A. Dynamic Segmentation
- B. Static VLANs
- C. Manual ACL configuration
- D. NAT routing

Answer: A ([LEAVE A REPLY](#))

Dynamic segmentation automatically assigns policies and segmentation rules based on user or device identity.

NEW QUESTION: 14

Which Aruba solution is targeted primarily at small businesses?

- A. Aruba CX
- B. Aruba Instant On
- C. Aruba Central
- D. Aruba EdgeConnect

Answer: ([SHOW ANSWER](#))

Aruba Instant On is designed for small businesses needing simple deployment and cloud-based management.

NEW QUESTION: 15

What is one use case for HPE Aruba Networking Central with AI for Networking?

- A. Providing recommendations to optimize the network based on site comparisons.
- B. Enhancing the deployment of IoT devices by delivering an analytics platform at the edge.
- C. Enhancing custom applications developed in-house by integrating AI into the apps.
- D. Simplifying the architecture of a data center attached to the campus.

Answer: ([SHOW ANSWER](#))

The correct answer is A because Aruba Central with AI for Networking leverages AI Insights and AI-powered benchmarking to compare site performance and provide prescriptive recommendations. This enables IT teams to identify underperforming sites, optimize configurations, and ensure consistent user experience across distributed environments.

NEW QUESTION: 16

Which sales approach is recommended when positioning Aruba solutions?

- A. Product-only selling
- B. Price-only comparison
- C. Outcome-based selling
- D. Hardware-focused selling

Answer: C ([LEAVE A REPLY](#))

The HPE sales methodology emphasizes understanding business outcomes such as improved security, automation, and user experience.

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NEW QUESTION: 17

What is one way that HPE Aruba Networking solutions close security gaps?

- A. They offload security filtering and access control to endpoints by deploying HPE Aruba Networking agents to them.
- B. They automate the deployment of predefined policies, which assign access rights based on users' and devices' location.
- C. They implement a strict traffic flow in which traffic always flows from the edge to gateways and firewall in the data center and then to its destination.
- D. They make it easier for customers to define and apply consistent policies that follow users wherever they go.

Answer: ([SHOW ANSWER](#))

The correct answer is D because HPE Aruba Networking focuses on identity-based, role-driven policies that automatically follow users and devices across the network. This eliminates the need for manual reconfiguration of VLANs or ACLs, ensuring consistent policy enforcement across wired, wireless, and WAN environments. This dynamic, user-and device-centric approach is a cornerstone of Aruba's Zero Trust Security framework.

NEW QUESTION: 18

What is one way organizations can ensure their wireless network is always available?

- A.** Enable device profiling on the APs to prioritize wireless access for top users and applications.
- B.** Use HPE Aruba Networking ClearPass Device Insight to proactively detect issues before they cause problems.
- C.** Connect APs to HPE Aruba Networking CX switches and configure device profiling to prioritize delivering PoE to the APs.
- D.** Receive troubleshooting insights from HPE Aruba Networking ClearPass Policy Manager.

Answer: ([SHOW ANSWER](#))

The correct answer is B because ClearPass Device Insight provides continuous visibility and profiling of all devices--including IoT, BYOD, and managed endpoints--on the network. By proactively detecting unknown, rogue, or misbehaving devices before they cause service or security issues, organizations can ensure higher wireless availability and operational continuity.

NEW QUESTION: 19

What is a primary advantage of cloud-managed networking?

- A.** Requires more hardware
- B.** Centralized management
- C.** Eliminates wireless networking
- D.** Prevents automation

Answer: ([SHOW ANSWER](#))

Cloud platforms like Aruba Central allow management of networks from a single dashboard.

NEW QUESTION: 20

What is one way that an HPE Aruba Networking Central helps to simplify protecting the network?

- A.** By integrating with HPE Aruba Networking private 5G solutions to automatically enhance the security for Wi-Fi 5, 6, and 7 devices.
- B.** By providing a "sandbox" environment, in which traffic can be safely inspected for malware.
- C.** By automatically adding rules to role-based access control policies in response to new types of threats.
- D.** By providing policy recommendations that admins can quickly preview and apply.

Answer: ([SHOW ANSWER](#))

The correct answer is D because Aruba Central simplifies security by offering policy recommendations through AI-powered insights. These recommendations help IT administrators

enforce consistent and adaptive security policies across users, devices, and applications without complex manual configuration. Admins can review the suggested policies and apply them directly, reducing human error and improving security posture.

NEW QUESTION: 21

You are meeting with a data center manager about upgrading switches in the data center. Which topic should you discuss to start the conversation about HPE Aruba Networking CX switches?

- A.** Need for advanced, location-based services to enhance users' experiences.
- B.** Whether the customer knows how many devices are connected in the data center.
- C.** The need to secure IoT devices so they cannot be used in cyber attacks.
- D.** Challenges with implementing zero trust security in the data center.

Answer: ([SHOW ANSWER](#))

The most effective way to open a data-center switching discussion for HPE Aruba Networking CX is to lead with zero-trust and east-west security outcomes. HPE Aruba positions its DC switching and fabric solutions around extending zero-trust segmentation into the data center and enforcing policy consistently across workloads.

NEW QUESTION: 22

You are meeting with a potential customer for HPE Aruba Networking data center solutions. Which question best directs the conversation to the benefits of HPE Aruba Networking CX 10000?

- A.** How are you protecting your data center network traffic from cyberattacks?
- B.** How are you securing IoT devices so they do not put your network at risk?
- C.** What is your company's plan for recovering from a ransomware attack that targets your data center?
- D.** How would highly accurate location-based services benefit your organization in managing the data center?

Answer: ([SHOW ANSWER](#))

The correct answer is A because the Aruba CX 10000 Switch Series is designed specifically to address east-west security in the data center by integrating stateful firewalling and distributed services directly into the top-of-rack switch. This provides protection for network traffic within the data center against cyberattacks such as lateral movement, ransomware spread, and insider threats.

NEW QUESTION: 23

A customer wants a unified platform to manage wired, wireless, and WAN infrastructure from the cloud. Which solution should you recommend?

- A.** Aruba AirWave
- B.** Aruba Central
- C.** Aruba ClearPass
- D.** Aruba NetEdit

Answer: ([SHOW ANSWER](#))

Aruba Central is the cloud-based management platform that provides unified control of wired switches, wireless access points, and SD-WAN gateways.

NEW QUESTION: 24

What is a common challenge driving customers to upgrade their networks?

- A.** The network core and the network edge cannot interoperate with each other.
- B.** The wireless network cannot deliver the performance users need.
- C.** The wired network does not support the correct Ethernet technologies for users and IoT devices.
- D.** Most network vendors only provide command line interfaces for network devices, not easy-to-use GUIs.

Answer: ([SHOW ANSWER](#))

The correct answer is B because one of the most common drivers for network upgrades is that legacy wireless infrastructure cannot meet the growing performance demands of users, IoT devices, and modern applications. With the proliferation of Wi-Fi 6, Wi-Fi 6E, and now Wi-Fi 7, enterprises are upgrading networks to deliver higher capacity, lower latency, and improved user experience.

NEW QUESTION: 25

A customer wants to know what makes HPE Aruba Networking ZTNA better than a traditional virtual private network (VPN). What is one key distinguishing value?

- A.** The cloud-based solution seamlessly scales to accommodate customers' growing remote workforce.
- B.** HPE Aruba Networking ZTNA decreases complexity with its on-prem management platform.
- C.** HPE Aruba Networking ZTNA shrinks the attack surface by automatically creating and applying least-privilege policies.
- D.** The cost of the solution is lower than a traditional VPN because HPE Aruba Networking ZTNA uses HPE Aruba Networking gateways.

Answer: ([SHOW ANSWER](#))

The correct answer is C because Aruba Zero Trust Network Access (ZTNA) fundamentally reduces risk by replacing broad, implicit trust models of VPNs with least-privilege, identity-based access policies. Instead of giving remote users blanket access to the network, ZTNA dynamically enforces application-and user-specific policies, shrinking the attack surface and preventing lateral movement.

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