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NEW QUESTION: 1

What two changes to core technologies in the network impact business processes? (Choose two.)

- A. An end-to-end borderless network architecture builds the foundation for integrating people and tasks in changing market environments.
- B. Requirements to core technologies are rather static and are therefore independent of market changes.
- C. In order to react to market changes, operations and processes have to be modified as well. The network infrastructure has to match the changed requirements.
- D. Operational agility is not important for businesses today.
- E. Corporate budgets to upgrade core networks are easy to prioritize.

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 2

Which statement is correct about Cisco Validated Designs?

- A. SMARTnet provides access to a demonstration lab for each validated design.
- B. Cisco Smart Business Architectures guides are called Cisco Validated Designs.
- C. Cisco Validated Designs do not support any designs that include third-party devices.
- D. Cisco Validated Designs consist of systems that are designed, tested, and documented to facilitate and improve customer deployments.

Answer: ([SHOW ANSWER](#)**)**

NEW QUESTION: 3

Which of the following Cisco catalyst switch families is typically deployed outside the wiring closet?

- A. Cisco compact switches
- B. Cisco catalyst 2000 series

- C. Cisco catalyst 1000 series
- D. Cisco desktop switches

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 4

Which three services can be provided by Cisco ISR G2 access routers? (Choose three.)?

- A. integrated video conferences
- B. zone-based firewalling
- C. IP telephony with SIP trunking
- D. video control unit services
- E. Cisco WAAS engine
- F. NX-OS-based services

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 5

Which statement best describes total cost of ownership (TCO)?

- A. TCO consists of direct costs (CapEx) and indirect costs such as labor and training.
- B. TCO also includes competitive advantage and business growth.
- C. TCO is the same as the sum of all capital expenditures.
- D. TCO is relevant to the finance manager only.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 6

What are four major solution areas of Cisco SecureX Architecture? (Choose four.)

- A. secure data center and cloud
- B. secure management
- C. secure mobility
- D. secure access
- E. secure network and branch
- F. secure WAN

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 7

Which statement is true regarding TCO calculations?

- A. Different stakeholders have the same expectations regarding the TCO calculation.
- B. Cisco Capital financing offers is a service that provides simple budgeting services and helps customers to convert OpEx to CapEx.
- C. Account managers should emphasize strategic values of Cisco SecureX by showing how Cisco SecureX supports the main current market transitions (mobility, collaboration, cloud services, and IT consumerization).

D. Business benefits that are beyond the TCO and cannot be measured exactly should not be part of the TCO calculation and therefore should not be presented to the customer.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 8

What is the role of Cisco AnyConnect in a borderless network?

- A. Access control to switch ports is provided by Cisco AnyConnect.
- B. Cisco AnyConnect filters malicious content from HTTP traffic.
- C. Cisco AnyConnect is a host intrusion prevention application with an integrated personal firewall.
- D. Cisco AnyConnect enables secure connectivity of authorized devices.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 9

Which two definitions best describe the Cisco Borderless Network Architecture? (Choose two.)

- A. Infrastructure and network services are the basis for user services.
- B. A Cisco Borderless Network Architecture provides cloud services.
- C. A Cisco Borderless Network is based on a common network infrastructure.
- D. Routers and switches provide transport services and operate at Layer 4 of the Cisco Borderless Network Architecture.
- E. User services are not part of the Cisco Borderless Network Architecture.?

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

Which three are important market drivers for WAN optimization? (Choose three.)

- A. optimization of bandwidth
- B. acceleration of applications
- C. offer value-added, optimized application services
- D. reduced need for cloud access
- E. eliminate the need for backup connections

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 11

Which three statements correctly describe the Cisco router portfolio? (Choose three.)

- A. The Cisco 2900 Series Integrated Services Router family provides TelePresence services.
- B. The Cisco 1900 Series Integrated Services Router family provides a modular solution for small offices.
- C. The Cisco 800 Series Integrated Services Router family includes 3G WAN options.
- D. The Cisco 1900 Series Integrated Services Router family provides cloud services for small offices.

E. The Cisco 2900 Series Integrated Services Router family provides interactive media services and service virtualization or midrange deployments.

F. The Cisco 800 Series Integrated Services Router family provides data storage for larger offices.

Answer: B,C,E ([LEAVE A REPLY](#))

NEW QUESTION: 12

What are three foundational principles of Cisco SecureX Architecture? (Choose three.)

A. virtual security

B. network and global intelligence

C. virtual office management

D. network management

E. content access control

F. context-aware policy

G. context-aware security enforcement

Answer: B,F,G ([LEAVE A REPLY](#))

NEW QUESTION: 13

Which two Cisco Products can demonstrate the "one policy" approach in the Cisco unified access solution? (choose two)

A. Catalyst 6500 series switch

B. Cisco AnyConnect

C. Cisco mobility services engine

D. Cisco WLC

E. Cisco ISE

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

Which statement accurately describes the evolution of the workplace and its impact on security?

A. Cloud services cause end-user locations to shift.

B. Mobility causes devices to become centralized.

C. Mobility causes location borders to shift.

D. IT consumerization causes location borders to shift.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 15

Which one of these actions is the best way to resolve security challenges in borderless networks?

A. Identify the vulnerabilities of newly deployed services and protect them by the appropriate point device.

B. Migrate to a more architectural approach to security.

C. Identify vulnerabilities of newly deployed entry points and deploy the appropriate security solutions at the corresponding network access point.

D. Update existing security products to the latest hardware and software versions.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 16

Which two statements are true about Cisco Smart Business Architecture? (Choose two.)

A. Cisco Smart Business Architecture guides are interactive, allowing step-by-step creation of designs that fit individual requirements. Embedded Cisco Smart Business Architecture maps are available for download at each step.

B. Cisco Smart Business Architecture helps build a comprehensive, unified architecture that matches current and future demands.

C. Cisco Smart Business Architecture protects IT investments by making sure that all spending is linked to a long-term return on investment.

D. Cisco Smart Business Architecture framework supports enterprise network design without remote locations.

E. Cisco Smart Business Architecture shifts the view from short term and tactical to long term and strategic.

Answer: B,E ([LEAVE A REPLY](#))

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NEW QUESTION: 17

Which statement accurately describes the impact of BYOD to the network?

A. Corporate users expect the same look and feel when using their own devices.

B. BYOD adds the requirement to support multiple operating systems.

C. BYOD decreases productivity, and IT must find ways to integrate the utilized devices seamlessly with wired as well as wireless networks.

D. TCO is reduced because employees use their privately owned devices.

Answer: B ([LEAVE A REPLY](#))

NEW QUESTION: 18

Which three are major trends that fuel the demand for routing and switching? (Choose three)

A. Bandwidth optimization

- B. IT standardization
- C. Cloud
- D. Video
- E. Mobility

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 19

Which two Cisco products can demonstrate the "one policy" approach in the Cisco Unified Access solution? (Choose two.)

- A. Cisco AnyConnect
- B. Nexus 5000 Series Switch
- C. Cisco WAAS
- D. Catalyst 6500 Series Switch
- E. Cisco Identity Services Engine

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 20

Which three are the most important business-driven considerations regarding networking equipment? (Choose three)

- A. The network has to support security and energy efficiency.
- B. The network is a source of innovation and one of the most strategic assets.
- C. A next-generation network enables business benefits and customer engagement.
- D. Social networking and video services do not drive decisions on networking equipment.
- E. Virtualization and remote access solutions should be considered as a software as a service solution.
- F. You should accept that networking innovation has ended.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 21

Which two are switch security features that enable a secure borderless network? (Choose two.)

- A. MACSec
- B. Cisco AnyConnect VPN
- C. MPLS
- D. Security Group Tagging
- E. SIP trunking

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

Which three are benefits of a Cisco Borderless Network that go beyond a TCO calculation? (Choose three.)

- A. enhanced security

- B. cost per port
- C. integrated services
- D. high availability
- E. lowest power consumption

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 23

Which two of the following are driving factors for implementing an open and secure customer network?

(Choose two.)

- A. the need for lower TCO
- B. the need to access Internet and cloud-based services from within the customer network
- C. the need to decrease network downtime
- D. the need to access corporate applications from office desks
- E. the need to access corporate assets from remote locations

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 24

What are three major solution areas of Cisco SecureX Architecture? (Choose three.)

- A. application virtualization
- B. secure network and branch
- C. secure access
- D. blade computing
- E. secure mobility
- F. network management

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 25

Which two are good options for selling Cisco WAAS during a router refresh at branches? (Choose two.)

- A. Cisco vWAAS on Cisco ISR G2 is a solution to optimize services consolidation.
- B. Cisco.WAAS Express is a cost-effective solution to optimize bandwidth.
- C. Cisco WAAS on Cisco SRE is a good solution to optimize application performance.
- D. Cisco WAAS Mobile on Cisco ISR G2 is an effective solution to achieve application acceleration.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 26

Which two statements best describe the challenges that customers have to face when providing services in a borderless world? (Choose two.)

- A. How can you integrate cloud services seamlessly in your network?

- B. Which type of firewall should you deploy?
- C. How can you support video in the whole network?
- D. How do you control energy consumption of devices that are owned by employees?

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 27

Which statement correctly describes the importance and role of business processes?

- A. Changes in company strategy cause changes in business processes and, consequently, in operations.
- B. Business processes are built on company operations.
- C. Tasks in business processes require interaction of various users using the same type of device.
- D. Operations and, consequently, business processes define the company strategy.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 28

Which three are important market drivers for WAN optimization? (choose three)

- A. Offer value added, optimized application services
- B. Sufficient bandwidth availability
- C. Eliminate the need for complex IPSLA implementation
- D. Acceleration of applications
- E. Optimization of bandwidth

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

Which three of these vendors are the strongest competitors to Cisco in the routing market? (Choose three.)

- A. HP
- B. Juniper
- C. Huawei
- D. Brocade
- E. Riverbed Technology
- F. Extreme Networks

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 30

Which two of the following are recommended minimum required building blocks for a Cisco midmarket BYOD solution? (Choose two.)

- A. Catalyst 4500-X Series Switch
- B. Cisco wireless LAN controller
- C. Cisco Aironet Access Point

- D. Cisco WAAS appliance
- E. Cisco ASR 100 Series Router

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 31

Which one of these statements is true about Cisco EnergyWise technology?

- A. Cisco EnergyWise endpoints are managed by policies and monitored for energy usage.
- B. Cisco EnergyWise is supported on Catalyst 3560 Series Switches and higher.
- C. Cisco EnergyWise management is supported only via Cisco EnergyWise Orchestrator.
- D. Cisco EnergyWise domains are defined on the Domain Name System.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 32

Which three operational attributes apply to Cisco Prime for Enterprise? (Choose three.)

- A. integrated Cisco best practices
- B. complete life-cycle management
- C. integrated Cisco AnyConnect VPN
- D. support for day zero attacks
- E. available as a physical and virtual appliance
- F. smart phone support

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 33

Which three statements correctly describe the Cisco router portfolio? (Choose three.)

- A. The Cisco 2900 Series Integrated Services Router family provides interactive media services and service virtualization or midrange deployments.
- B. The Cisco 1900 Series Integrated Services Router family is a 1-RU solution for small offices.
- C. The Cisco 2900 Series Integrated Services Router family provides interactive media services, including TelePresence.
- D. The Cisco 1900 Series Integrated Services Router family provides a modular solution for small offices.
- E. The Cisco 800 Series Integrated Services Router family is a 1-RU solution for small offices.

F. The Cisco 800 Series Integrated Services Router family includes 3G WAN options.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 34

Which of the following statements best describes the strategic importance of the network?

- A. The network integrates internal and external users and their devices.
- B. The network is most important for internal applications.
- C. The network supports business processes by integrating people and devices with applications.
- D. The network is most important for providing customers with access to company services.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 35

What is the primary security requirement to allow access to social media and collaboration?

- A. enabling BYOD
- B. prevent remote access
- C. authorizing content use
- D. protection of network devices

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 36

Which statement is true about Cisco Smart Business Architecture?

- A. Cisco Smart Business Architecture guides are available only for Borderless and Data Center architectures.
- B. Cisco Smart Business Architecture helps you design and quickly deploy a full-service business network.
- C. Cisco Smart Business Architecture is a set of design guides for highly complex multivendor networks.
- D. Cisco Smart Business Architecture guides support all architectures, but do not support any solutions.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 37

What are the three elements of the Cisco Unified Access solution? (Choose three.)

- A. one policy
- B. one management
- C. one architecture
- D. one switch
- E. one network

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 38

Which two are main drivers for changing business operations? (Choose two.)

- A. change of competition
- B. migration to Cisco single-vendor networking solution
- C. change of market trends
- D. migration of the enterprise network to IPv6
- E. change of application software version

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 39

Which two are switch security features that enable a secure borderless network? (Choose two.)

- A. MACSec
- B. Cisco ASA Firewall
- C. device profiling and profile-based selection of security policies
- D. Security Group Tagging

Answer: A,D ([LEAVE A REPLY](#))

NEW QUESTION: 40

Which one of these actions is the best way to resolve security challenges in borderless networks?

- A. Migrate to an architectural approach to security.
- B. Identify the vulnerabilities of only newly deployed services.
- C. Identify the vulnerabilities of only newly deployed network devices.
- D. Upgrade all existing security products in the network.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 41

What are two business values of Cisco validated design and Cisco smart business architecture? (Choose two)

- A. Vision
- B. Cost reduction
- C. agility
- D. Redundancy

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 42

Which two of these catalyst switch series are typically deployed in commercial customer networks?

(Choose two)

- A. Catalyst 3560-C series switches
- B. Catalyst 6500 series switches
- C. Catalyst 4500-X series switches
- D. Catalyst 2960-C series switches

E. Catalyst 3750-C series switches

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 43

Which three best describe the Cisco Borderless Network Architecture? (Choose three.)

- A. Routers and switches provide transport services and operate at Layer 2 and Layer 3 of the Cisco Borderless Network Architecture.
- B. A Cisco Borderless Network Architecture provides borderless network services.
- C. A Cisco Borderless Network is based on a common network infrastructure.
- D. User services are not part of the Cisco Borderless Network Architecture.?
- E. Infrastructure and network services are the basis for user services.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 44

Which three of the following are recommended minimum required building blocks for a Cisco midmarket BYOD solution? (Choose three.)

- A. Catalyst 4500-X Series Switch
- B. Cisco virtual wireless LAN controller
- C. Cisco Business-Class Email
- D. Cisco Aironet 1600 Series Access Point
- E. Cisco ASR 100 Series Router

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 45

Which of the following is not a business benefit that is offered by a Cisco switching solution?

- A. reduce energy costs and resource consumption by up to 80 percent
- B. deliver superior access and service levels
- C. deliver a positive user experience
- D. deliver superior investment protection

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 46

About 50 percent of the installed base of Cisco routers are reaching end of service or end of life. As a result, about 4 million units are expected to be replaced. What are the four strongest arguments to pre-empt competitive attacks? (Choose four.)

- A. transparency of solutions
- B. quality of Cisco software and support
- C. long investment cycles
- D. free long-term financing
- E. lower cost
- F. service integration

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 47

Which three are challenges that are related to video deployments that are addressed by borderless network services in Cisco routers and by Cisco MediaNet? (Choose three.)

- A. difficulty monitoring video performance and user experience
- B. lack of support for far-end camera control (FECC) at some video terminals
- C. limited availability of high-speed video connections between sites
- D. bandwidth issues that are caused by centralized video mixing
- E. difficulty configuring new video devices at all sites

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 48

Which two are advantages of Cisco Prime LAN Management Solutions? (Choose two.)

- A. It provides complete life-cycle management.
- B. It is bundled with any Cisco ISR G2 or Cisco ASR purchase.
- C. It includes Cisco Borderless Networks service work centers.
- D. It includes WAN optimization features.
- E. It includes Cisco WAAS licenses.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 49

Which two statements accurately describe the impact of BYOD to the network? (Choose two.)

- A. BYOD adds the requirement to support multiple operating systems.
- B. BYOD increases productivity, but IT must find ways to integrate the utilized devices seamlessly with wired as well as wireless networks.
- C. Corporate users expect the same look and feel when using their own devices.
- D. TCO is reduced because employees use their privately owned devices.

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 50

What are the two benefits of the "one policy" approach in the Cisco unified access solution? (Choose two)

- A. Comprehensive visibility
- B. Uncompromised experience
- C. User specific services
- D. Context based control
- E. Resiliency and scalability

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 51

Which three are main drivers for changing operations? (Choose three.)

- A. migration of the enterprise network to IPv6
- B. migration to Cisco single-vendor networking solution
- C. change of market trends
- D. change of competition
- E. change of relative strengths
- F. change of application software version

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 52

Which of these statements about Cisco WAAS is true?

- A. Cisco WAAS Express can run simultaneously on the same Cisco Services-Ready Engine only with Cisco Unity Express.
- B. Cisco WAAS Express has the same features as Cisco WAAS and differs only in performance.
- C. When Cisco WAAS Express is not required, another Express service can run on the same Cisco Services-Ready Engine.
- D. Cisco WAAS Express can run simultaneously with other Express services on the same Cisco Services- Ready Engine.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 53

Which two of these router series include packet voice/data module slots? (Choose two.)

- A. Cisco ASR 1000 Series Routers
- B. Cisco 3900 Series Routers
- C. Cisco 1900 Series Routers
- D. Cisco 2900 Series Routers
- E. Cisco 800 Series Routers

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 54

Which two are good options for selling Cisco WAAS during a router refresh at branches? (Choose two.)

- A. In order to optimize application performance, Cisco WAAS on Cisco SRE (in Cisco ISR G2) is a good solution for branches.
- B. In the frame of IT consolidation, vWAAS would be a good solution when deployed on Cisco ISR G2 at the branches.
- C. In order to optimize bandwidth, WAAS Express (running in Cisco ISR G2 IOS Software) is a cost-effective solution for branches.
- D. Application acceleration can be achieved by using WAAS Mobile on end devices and WAAS Server on Cisco ISR G2 at the branches.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 55

Which statement is true regarding IPv6?

- A. All devices currently support IPv6 and IPv4.
- B. IPv6 is applicable in service provider networks but is an overhead item in smaller networks.
- C. The Cisco Transformative Networking initiative provides an analysis of the network regarding the capabilities of devices to support IPv6.
- D. IPv6 support on network devices eliminates the need for additional security devices and applications in the network.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 56

What are the two business benefits of a BYOD solution? (Choose two.)

- A. less IT effort to support and secure different operating systems
- B. increased productivity using own devices
- C. reduced OpEx
- D. simplification of network and security complexity
- E. less IT effort to support and secure different devices

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 57

Which of these statements about Cisco WAAS is true?

- A. Cisco WAAS Express is integrated into Cisco IOS.
- B. Cisco WAAS Express can run simultaneously with Cisco Unity Express on the same Cisco SRE.
- C. Cisco WAAS Mobile has the same features as Cisco WAAS and differs only in performance.
- D. Cisco vWAAS can be implemented on any Cisco ISR routers.

Answer: A ([LEAVE A REPLY](#))

NEW QUESTION: 58

Which two statements apply to a collaboration architecture that is integrated with Cisco SecureX?
(Choose two.)

- A. Security services are not available for client services.
- B. Cisco AnyConnect does not support secure connectivity to enable access to collaborative applications from mobile devices.
- C. Security services are available for collaboration appliances only.
- D. Security services are available at the network level.
- E. Security services are available for collaboration services.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 59

What are the two benefits of the "one policy" approach in the Cisco Unified Access solution?
(Choose two.)

- A. Best in class WLAN and LAN switching
- B. Consistent access control across location and platforms
- C. Unified control over who, what, when, where, and how uses the network
- D. Single management platform
- E. Best in class routing

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 60

Which statement does not correctly describe the impact of business video applications to the network?

- A. Video conferences reduce the network load by eliminating the need to exchange files over the network in order to share information.
- B. Various devices with different capabilities need to be able to join video conferences.
- C. Video applications rapidly increase the traffic within the network.
- D. In order to ensure business quality video, video traffic needs to be prioritized.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 61

Which two statements describe the role of core technologies with regard to business processes?
(Choose two.)

- A. An end-to-end borderless network architecture builds the foundation for integrating people and tasks in changing market environments.
- B. Operational agility is important for businesses today. A constant, stable core allows IT to focus on the rapidly changing applications.
- C. Requirements to core technologies are rather static and are therefore independent of market changes.
- D. In order to react to market changes, operations and processes have to be modified as well. The network infrastructure has to match the changed requirements.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 62

Which three of these items are components of the Cisco Prime Infrastructure? (Choose three.)

- A. Cisco Prime Security Manager
- B. Cisco Prime LAN Management Solution
- C. Cisco Prime WAN Management Solution
- D. Cisco Prime Network Analysis Module
- E. Cisco Prime Network Control System
- F. Cisco Prime Assurance Manager

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 63

Which two of the following are driving factors for implementing an open and secure customer network?

(Choose two.)

- A. the need to decrease database backup duration
- B. the need to increase corporate LAN bandwidth
- C. the need to reduce corporate network carbon footprint
- D. the need to access Internet and cloud-based services from within the customer network
- E. the need to access corporate applications from remote locations

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 64

Which two of these items are components of the Cisco Prime Infrastructure? (Choose two.)

- A. Cisco Prime LAN Management Solution
- B. Cisco Prime UCS Manager
- C. Cisco Prime Security Manager
- D. Cisco Prime Voice Manager
- E. Cisco Prime Access Manager
- F. Cisco Prime Network Control System

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 65

Which three statements accurately describe the evolution of the workplace and its impact on security?

(Choose three.)

- A. IT consumerization causes location borders to shift.
- B. Cloud services cause application borders to shift.
- C. Cloud services cause end-user locations to shift.
- D. IT consumerization causes device borders to shift.
- E. Mobility causes location borders to shift.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 66

About 50 percent of the installed base of Cisco routers are reaching end of service or end of life. As a result, about 4 million units are expected to be replaced. What are the four strongest arguments to pre-empt competitive attacks? (Choose four.)

- A. ability to meet local service provider requirements?
- B. long investment cycles
- C. service integration
- D. quality of Cisco software and support
- E. transparency of solutions
- F. price per unit

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 67

Which three are advantages of Cisco Prime LMS? (Choose three.)

- A. It includes Cisco Smart Business Architecture (SBA) validated templates.
- B. It provides complete life-cycle management.
- C. It includes Cisco LAN sensor licenses.
- D. It includes Cisco Borderless Networks service work centers.
- E. It comes for free with any Cisco ISR G2 or Cisco ASR purchase.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 68

Which two of these Catalyst switch series are typically deployed in the distribution layer? (Choose two.)

- A. Catalyst 3000 Series Switches
- B. Nexus 7000 Series Switches
- C. Catalyst 6500 Series Switches
- D. Catalyst 4500 Series Switches
- E. Catalyst Compact Switches

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 69

What are two foundational principles of Cisco SecureX Architecture? (Choose two.)

- A. context-aware security enforcement
- B. bandwidth optimization
- C. virtual office management
- D. high bandwidth switching
- E. network management
- F. wireless network intelligence
- G. context-aware policy

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 70

Which statement is true regarding TCO calculations that an account manager prepares for the customer?

- A. TCO calculation should emphasize Cisco strategic values including support of current market transitions.
- B. Cisco Capital financing should not be presented to the customer.
- C. Non-measurable business benefits should never be presented to the customer.
- D. Different stakeholders always have the same expectations regarding the TCO calculation.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 71

What are two business values of Cisco Validated Design and Cisco Smart Business Architecture? (Choose two.)

- A. cost reduction
- B. vision
- C. agility
- D. strategy
- E. management

Answer: ([SHOW ANSWER](#))

Explanation/Reference:

NEW QUESTION: 72

Which two statements are correct concerning Cisco validated design? (Choose two)

- A. Cisco validated design incorporates a limited range of technologies and products into a portfolio of solutions that have been developed to address the business needs of customers.
- B. The design zone for security cannot offer validated designs for several categories.
- C. SmartNet provides access to a demonstration lab for each validated design
- D. Cisco validated design consists of systems that are designed, tested, and documented to facilitate and improve customer deployments.

Answer: B,D ([LEAVE A REPLY](#))

NEW QUESTION: 73

Which four operational attributes apply to Cisco Prime for Enterprise? (Choose four.)

- A. integrated Cisco best practices
- B. optimized operations experience
- C. support for day zero attacks
- D. available as a physical and virtual appliance
- E. smart device support
- F. complete life-cycle management

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 74

What is the primary security requirement related to social media and collaboration?

- A. enabling BYOD transformation
- B. securing cloud transition
- C. protection of network edges
- D. authorizing content use

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 75

Which three statements accurately describe the evolution of the workplace and the importance of the network? (Choose three.)

- A. IT consumerization causes device borders to shift.
- B. Mobility causes location borders to shift.
- C. Cloud services cause application borders to shift.
- D. IT consumerization causes location borders to shift.
- E. Cloud services cause end-user locations to shift.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 76

Which three services can be provided by Cisco ISR G2 access routers? (Choose three.)?

- A. Cisco WAAS engine
- B. IP telephony
- C. video control unit services
- D. firewalling
- E. integrated video services
- F. NX-OS-based services

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 77

What are two driving factors for new security challenges? (Choose two.)

- A. increasing number of outdated encryption algorithms
- B. increasing number of attacks from inside the network
- C. adoption of virtualization and cloud services
- D. increasing number of employee-owned devices accessing the corporate network
- E. increasing number of security patches distributed by operating system vendors

Answer: C,D ([LEAVE A REPLY](#))

NEW QUESTION: 78

Which two other architectures is the Cisco Borderless Network Architecture linked to? (Choose two.)

- A. Cisco TrustSec Architecture
- B. Cisco MediaNet Architecture
- C. Cisco Security Architecture
- D. Cisco Collaboration Architecture

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 79

Which three are challenges that are related to video deployments that are addressed by borderless network services in Cisco routers and by Cisco MediaNet? (Choose three.)

- A. difficult video performance monitoring
- B. difficult configuration of new video devices
- C. bandwidth issues
- D. Lack of MACSec support on remote video terminals
- E. intermittent broadcast signal
- F. Lack of high-definition video terminals

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 80

Which three of these vendors are the strongest competitors to Cisco in the switching market? (Choose three.)

- A. IBM

- B. Juniper
- C. HP
- D. Extreme Networks
- E. Brocade
- F. Riverbed Technology

Answer: ([SHOW ANSWER](#))

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