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NEW QUESTION: 1

Which three of these items are components of the Cisco Prime Infrastructure? (Choose three.)

- A. Cisco Prime Network Analysis Module
- B. Cisco Prime Assurance Manager
- C. Cisco Prime Security Manager
- D. Cisco Prime WAN Management Solution
- E. Cisco Prime LAN Management Solution
- F. Cisco Prime Network Control System

Answer: B,E,F ([LEAVE A REPLY](#))

NEW QUESTION: 2

Which two other architectures is the Cisco Borderless Network Architecture linked to? (Choose two.)

- A. Cisco Collaboration Architecture
- B. Cisco Security Architecture
- C. Cisco MediaNet Architecture
- D. Cisco TrustSec Architecture

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 3

Which two of the following are driving factors for implementing an open and secure customer network?

(Choose two.)

- A. the need to access corporate applications from office desks
- B. the need to decrease network downtime
- C. the need to access corporate assets from remote locations

- D. the need to access Internet and cloud-based services from within the customer network
- E. the need for lower TCO

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 4

Which three are benefits of a Cisco Borderless Network that go beyond a TCO calculation?
(Choose three.)

- A. high availability
- B. enhanced security
- C. cost per port
- D. integrated services
- E. lowest power consumption

Answer: ([SHOW ANSWER](#))

Explanation/Reference:

NEW QUESTION: 5

Which of the following is not a business benefit that is offered by a Cisco switching solution?

- A. deliver a positive user experience
- B. reduce energy costs and resource consumption by up to 55 percent
- C. deliver superior access and service levels
- D. deliver superior investment protection

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 6

Which one of these actions is the best way to resolve security challenges in borderless networks?

- A. Identify the vulnerabilities of newly deployed services and protect them by the appropriate point device.
- B. Migrate to a more architectural approach to security.
- C. Identify vulnerabilities of newly deployed entry points and deploy the appropriate security solutions at the corresponding network access point.
- D. Update existing security products to the latest hardware and software versions.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 7

Which one of these statements is true about Cisco EnergyWise technology?

- A. Cisco EnergyWise endpoints are managed by policies and monitored for energy usage.
- B. Cisco EnergyWise is supported on Catalyst 3560 Series Switches and higher.
- C. Cisco EnergyWise domains are defined on the Domain Name System.
- D. Cisco EnergyWise management is supported only via Cisco EnergyWise Orchestrator.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 8

Which three of the following are recommended minimum required building blocks for a Cisco midmarket BYOD solution? (Choose three.)

- A. Catalyst 4500-X Series Switch
- B. Cisco Aironet 1600 Series Access Point
- C. Cisco ASR 100 Series Router
- D. Cisco Business-Class Email
- E. Cisco virtual wireless LAN controller

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 9

Which statement correctly describes the importance and role of business processes?

- A. Business processes are built on company operations.
- B. Changes in company strategy cause changes in business processes and, consequently, in operations.
- C. Operations and, consequently, business processes define the company strategy.
- D. Tasks in business processes require interaction of various users using the same type of device.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 10

- A. Riverbed Technology
- B. Extreme Networks
- C. Juniper
- D. HP
- E. Brocade
- F. Cisco

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 11

Which three services can be provided by Cisco ISR G2 access routers? (Choose three.)?

- A. Cisco WAAS engine
- B. NX-OS-based services
- C. IP telephony with SIP trunking
- D. integrated video conferences
- E. zone-based firewalling
- F. video control unit services

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 12

What are two business values of Cisco Validated Design and Cisco Smart Business Architecture? (Choose two.)

- A. cost reduction
- B. redundancy
- C. agility
- D. vision

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 13

Which of these statements about Cisco WAAS is true?

- A. Cisco WAAS Express has the same features as Cisco WAAS and differs only in performance.
- B. Cisco WAAS Express can run simultaneously with other Express services on the same Cisco Services- Ready Engine.
- C. Cisco WAAS Express can run simultaneously on the same Cisco Services-Ready Engine only with Cisco Unity Express.
- D. When Cisco WAAS Express is not required, another Express service can run on the same Cisco Services-Ready Engine.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 14

About 50 percent of the installed base of Cisco routers are reaching end of service or end of life. As a result, about 4 million units are expected to be replaced. What are the four strongest arguments to pre-empt competitive attacks? (Choose four.)

- A. quality of Cisco software and support
- B. transparency of solutions
- C. price per unit
- D. ability to meet local service provider requirements?
- E. long investment cycles
- F. service integration

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 15

Which two Cisco products can demonstrate the "one policy" approach in the Cisco Unified Access solution? (Choose two.)

- A. Catalyst 6500 Series Switch
- B. Cisco Mobility Services Engine
- C. Cisco WLC
- D. Cisco AnyConnect
- E. Cisco ISE

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 16

Which of the following statements best describes the strategic importance of the network?

- A. The network integrates internal and external users and their devices.
- B. The network is most important for providing customers with access to company services.
- C. The network is most important for internal applications.
- D. The network supports business processes by integrating people and devices with applications.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 17

Which three best describe the Cisco Borderless Network Architecture? (Choose three.)

- A. A Cisco Borderless Network Architecture provides borderless network services.
- B. User services are not part of the Cisco Borderless Network Architecture.?
- C. Routers and switches provide transport services and operate at Layer 2 and Layer 3 of the Cisco Borderless Network Architecture.
- D. A Cisco Borderless Network is based on a common network infrastructure.
- E. Infrastructure and network services are the basis for user services.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 18

What are the three elements of the Cisco Unified Access solution? (Choose three.)

- A. one policy
- B. one network
- C. one switch
- D. one architecture
- E. one management

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 19

Which two statements are correct concerning Cisco Validated Design? (Choose two.)

- A. Cisco Validated Design consists of systems that are designed, tested, and documented to facilitate and improve customer deployments.
- B. SMARTnet provides access to a demonstration lab for each validated design.
- C. The design zone for security cannot offer validated designs for several categories.
- D. Cisco Validated Design incorporates a limited range of technologies and products into a portfolio of solutions that have been developed to address the business needs of customers.

Answer: A,C ([LEAVE A REPLY](#))

NEW QUESTION: 20

- A. reduced OpEx
- B. increased productivity using own devices
- C. less IT effort to support and secure different devices
- D. less IT effort to support and secure different operating systems
- E. simplification of network and security complexity

Answer: A,B ([LEAVE A REPLY](#))

NEW QUESTION: 21

Which two statements best describe the challenges that customers have to face when providing services in a borderless world? (Choose two.)

- A. How can you support video in the whole network?
- B. How can you integrate cloud services seamlessly in your network?
- C. Which type of firewall should you deploy?
- D. How do you control energy consumption of devices that are owned by employees?

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 22

Which statement is true regarding IPv6?

- A. IPv6 support on network devices eliminates the need for additional security devices and applications in the network.
- B. IPv6 is applicable in service provider networks but is an overhead item in smaller networks.
- C. The Cisco Transformative Networking initiative provides an analysis of the network regarding the capabilities of devices to support IPv6.
- D. All devices currently support IPv6 and IPv4.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 23

Which three statements correctly describe the Cisco router portfolio? (Choose three.)

- A. The Cisco 800 Series Integrated Services Router family includes 3G WAN options.

- B. The Cisco 2900 Series Integrated Services Router family provides interactive media services, including TelePresence.
- C. The Cisco 2900 Series Integrated Services Router family provides interactive media services and service virtualization or midrange deployments.
- D. The Cisco 1900 Series Integrated Services Router family is a 1-RU solution for small offices.
- E. The Cisco 1900 Series Integrated Services Router family provides a modular solution for small offices.
- F. The Cisco 800 Series Integrated Services Router family is a 1-RU solution for small offices.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 24

What are four major solution areas of Cisco SecureX Architecture? (Choose four.)

- A. secure WAN
- B. secure management
- C. secure data center and cloud
- D. secure network and branch
- E. secure mobility
- F. secure access

Answer: C,D,E,F ([LEAVE A REPLY](#))

NEW QUESTION: 25

Which three are main drivers for changing operations? (Choose three.)

- A. change of market trends
- B. migration of the enterprise network to IPv6
- C. change of competition
- D. change of application software version
- E. change of relative strengths
- F. migration to Cisco single-vendor networking solution

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 26

What are three foundational principles of Cisco SecureX Architecture? (Choose three.)

- A. network management
- B. network and global intelligence
- C. content access control
- D. context-aware policy
- E. virtual office management
- F. virtual security
- G. context-aware security enforcement

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 27

Which four operational attributes apply to Cisco Prime for Enterprise? (Choose four.)

- A. optimized operations experience
- B. smart device support
- C. support for day zero attacks
- D. integrated Cisco best practices
- E. available as a physical and virtual appliance
- F. complete life-cycle management

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 28

Which statement does not correctly describe the impact of business video applications to the network?

- A. Video conferences reduce the network load by eliminating the need to exchange files over the network in order to share information.
- B. Various devices with different capabilities need to be able to join video conferences.
- C. Video applications rapidly increase the traffic within the network.
- D. In order to ensure business quality video, video traffic needs to be prioritized.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 29

What is the role of Cisco AnyConnect in a borderless network?

- A. Access control to switch ports is provided by Cisco AnyConnect.
- B. Cisco AnyConnect is a host intrusion prevention application with an integrated personal firewall.
- C. Cisco AnyConnect filters malicious content from HTTP traffic.
- D. Cisco AnyConnect enables secure connectivity of authorized devices.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 30

- A. Catalyst 3750-C Series Switches
- B. Catalyst 6500 Series Switches
- C. Catalyst 2960-C Series Switches
- D. Catalyst 4500-X Series Switches
- E. Catalyst 3560-C Series Switches

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 31

Which two statements describe the role of core technologies with regard to business processes? (Choose two.)

- A. Requirements to core technologies are rather static and are therefore independent of market changes.
- B. In order to react to market changes, operations and processes have to be modified as well. The network infrastructure has to match the changed requirements.
- C. An end-to-end borderless network architecture builds the foundation for integrating people and tasks in changing market environments.
- D. Operational agility is important for businesses today. A constant, stable core allows IT to focus on the rapidly changing applications.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 32

Which two statements apply to a collaboration architecture that is integrated with Cisco SecureX? (Choose two.)

- A. Security services are available for collaboration appliances only.
- B. Security services are not available for client services.
- C. Cisco AnyConnect does not support secure connectivity to enable access to collaborative applications from mobile devices.
- D. Security services are available for collaboration services.
- E. Security services are available at the network level.

Answer: D,E ([LEAVE A REPLY](#))

NEW QUESTION: 33

Which three are important market drivers for WAN optimization? (Choose three.)

- A. offer value-added, optimized application services
- B. acceleration of applications
- C. optimization of bandwidth
- D. sufficient bandwidth availability
- E. eliminate the need for complex IPSLA implementation

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 34

What is the primary security requirement related to social media and collaboration?

- A. securing cloud transition
- B. authorizing content use
- C. protection of network edges
- D. enabling BYOD transformation

Answer: (SHOW ANSWER)

NEW QUESTION: 35

Which of the following Cisco Catalyst switch families is typically deployed outside the wiring closet?

- A. Cisco Desktop Switches
- B. Cisco Compact Switches
- C. Cisco Catalyst 1000 Series
- D. Cisco Catalyst 2000 Series

Answer: B (LEAVE A REPLY)

NEW QUESTION: 36

Which two statements are true about Cisco Smart Business Architecture? (Choose two.)

- A. Cisco Smart Business Architecture framework supports enterprise network design without remote locations.
- B. Cisco Smart Business Architecture protects IT investments by making sure that all spending is linked to a long-term return on investment.
- C. Cisco Smart Business Architecture shifts the view from short term and tactical to long term and strategic.
- D. Cisco Smart Business Architecture guides are interactive, allowing step-by-step creation of designs that fit individual requirements. Embedded Cisco Smart Business Architecture maps are available for download at each step.
- E. Cisco Smart Business Architecture helps build a comprehensive, unified architecture that matches current and future demands.

Answer: (SHOW ANSWER)

NEW QUESTION: 37

Which three statements accurately describe the evolution of the workplace and its impact on security?

(Choose three.)

- A. IT consumerization causes location borders to shift.
- B. Cloud services cause application borders to shift.
- C. Mobility causes location borders to shift.
- D. IT consumerization causes device borders to shift.
- E. Cloud services cause end-user locations to shift.

Answer: C,D,E ([LEAVE A REPLY](#))

NEW QUESTION: 38

Which three are major trends that fuel the demand for routing and switching? (Choose three.)

- A. IT standardization
- B. cloud
- C. mobility
- D. bandwidth optimization
- E. video

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 39

Which three are advantages of Cisco Prime LMS? (Choose three.)

- A. It includes Cisco Smart Business Architecture (SBA) validated templates.
- B. It includes Cisco Borderless Networks service work centers.
- C. It provides complete life-cycle management.
- D. It includes Cisco LAN sensor licenses.
- E. It comes for free with any Cisco ISR G2 or Cisco ASR purchase.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 40

- A. Cisco 1900 Series Routers
- B. Cisco 2900 Series Routers
- C. Cisco 800 Series Routers
- D. Cisco 3900 Series Routers
- E. Cisco ASR 1000 Series Routers

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 41

Which three statements accurately describe the evolution of the workplace and the importance of the network? (Choose three.)

- A. Cloud services cause application borders to shift.
- B. Mobility causes location borders to shift.
- C. IT consumerization causes location borders to shift.
- D. Cloud services cause end-user locations to shift.
- E. IT consumerization causes device borders to shift.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 42

Which three are the most important business-driven considerations regarding networking equipment?

(Choose three.)

- A. A next-generation network enables business benefits and customer engagement.
- B. The network has to support security and energy efficiency.
- C. The network is a source of innovation and one of the most strategic assets.
- D. You should accept that networking innovation has ended.
- E. Social networking and video services do not drive decisions on networking equipment.
- F. Virtualization and remote access solutions should be considered as a Software as a Service solution.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 43

Which statement is true regarding TCO calculations?

- A. Business benefits that are beyond the TCO and cannot be measured exactly should not be part of the TCO calculation and therefore should not be presented to the customer.
- B. Cisco Capital financing offers is a service that provides simple budgeting services and helps customers to convert OpEx to CapEx.
- C. Different stakeholders have the same expectations regarding the TCO calculation.
- D. Account managers should emphasize strategic values of Cisco SecureX by showing how Cisco SecureX supports the main current market transitions (mobility, collaboration, cloud services, and IT consumerization).

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 44

Which of the following statements best describes total cost of ownership (TCO)?

- A. TCO consists of direct costs (CapEx) and indirect costs such as training, user productivity, competitive advantage, growth potential, and so on.
- B. TCO consists of direct costs (CapEx) and indirect costs such as labor and training.
- C. TCO is the sum of all CapEx.
- D. TCO is relevant to the finance manager only.

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 45

What are two driving factors for new security challenges? (Choose two.)

- A. increasing number of employee-owned devices accessing the corporate network
- B. increasing number of attacks from inside the network
- C. increasing number of outdated encryption algorithms
- D. adoption of virtualization and cloud services
- E. increasing number of security patches distributed by operating system vendors

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 46

Which two statements accurately describe the impact of BYOD to the network? (Choose two.)

- A. BYOD increases productivity, but IT must find ways to integrate the utilized devices seamlessly with wired as well as wireless networks.
- B. Corporate users expect the same look and feel when using their own devices.
- C. TCO is reduced because employees use their privately owned devices.
- D. BYOD adds the requirement to support multiple operating systems.

Answer: ([SHOW ANSWER](#))

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NEW QUESTION: 47

Which two are switch security features that enable a secure borderless network? (Choose two.)

- A. device profiling and profile-based selection of security policies
- B. Security Group Tagging
- C. Cisco ASA Firewall
- D. MACSec

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 48

What are the two benefits of the "one policy" approach in the Cisco Unified Access solution? (Choose two.)

- A. resiliency and scalability
- B. context-based control
- C. user-specific services
- D. comprehensive visibility
- E. uncompromised experience

Answer: ([SHOW ANSWER](#))

NEW QUESTION: 49

Which three are challenges that are related to video deployments that are addressed by borderless network services in Cisco routers and by Cisco MediaNet? (Choose three.)

- A. difficulty monitoring video performance and user experience
- B. difficulty configuring new video devices at all sites
- C. bandwidth issues that are caused by centralized video mixing
- D. lack of support for far-end camera control (FECC) at some video terminals
- E. limited availability of high-speed video connections between sites

Answer: ([SHOW ANSWER](#))

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